

Being Yourself and Impacting Others

1. God loves diversity and has given us all different personalities.
God can reach people through the uniqueness of our personalities.

2. **The Styles Questionnaire** (see attachment)

5 – That’s totally me

4 – Pretty much like

3 – Somewhat like me

2 – A little like me

1 – That’s not me at all

3. **Six Styles of Evangelism**

A. The Direct Style

- Biblical example: _____ in Acts 2

- Characteristics:

- Confident
- Assertive
- To-the-Point

B. The Intellectual Style

- Biblical example: _____ in Acts 17

- Characteristics:

- Inquisitive
- Analytical
- Logical

C. The Testimonial Style

- Biblical example: The _____ in John 9

- Characteristics:

- clear communicators
- compelling storytellers
- Good listeners

D. The Interpersonal Style

- Biblical example _____ in Luke 5:29
- Characteristics:
 - Relationship Warmth
 - Conversational
 - Friendship – Oriented

E. The Invitational Style

- Biblical example: The _____ in John 4
- Characteristics:
 - Hospitality
 - Relational
 - Persuasive

F. The Serving Style

- Biblical example: _____ in Acts 9
- Characteristics:
 - Other-centered
 - Works behind the scenes
 - Patient

Styles Questionnaire

(Enter #1 - 5, low to high, based on how strongly it applies to you)

- ___ 1. In conversations, I like to approach topics directly, without much small talk or "beating around the bush."
- ___ 2. I have a hard time getting out of a bookstore without buying a bunch of new books that will help me understand what people are thinking.
- ___ 3. I often speak out of my personal background or experience in order to illustrate a point I am trying to make.
- ___ 4. I am a "people-person" who places a high value on friendship.
- ___ 5. I enjoy adding or including new people in activities I'm involved in.
- ___ 6. I see needs in people's lives that others often overlook.
- ___ 7. I don't shy away from challenging someone when it seems necessary.
- ___ 8. I tend to be analytical and logical.
- ___ 9. I often identify with others by using phrases like, "I used to think that, too," or "I once felt the way you do."
- ___ 10. People have commented about my ability for developing deep friendships.
- ___ 11. To be honest, I often watch for situations in which someone "better qualified" can explain concepts to my friends.
- ___ 12. I find fulfillment in helping others, often in behind-the-scenes ways.
- ___ 13. I do not have a problem confronting my friends with the truth even if it strains the relationship.
- ___ 14. In conversations, I naturally key in on questions that are holding up a person's understanding or progress.
- ___ 15. When I talk around the locker room or the drinking fountain, people really listen.
- ___ 16. I would rather delve into personal life issues than abstract theoretical ideas.
- ___ 17. It is not unusual for me to attend special events or concerts and bring along a carful of friends.
- ___ 18. I would rather show love through actions than through words.
- ___ 19. I think the world would be a lot better place if people would stop being so sensitive about everything and just speak the truth!
- ___ 20. I enjoy discussions and debates on difficult questions.
- ___ 21. I intentionally share my mistakes and struggles with others when it will help them consider solutions that could help them.
- ___ 22. I prefer discussing a person's life before getting into the details of their beliefs and opinions.

Styles Questionnaire (con't) (Transfer each number to the table below and total. The column with the highest total is your personality style)

- ___ 23. I tend to watch for worthwhile events to bring people to (such as enriching seminars, retreats, classes, or church services).
- ___ 24. I have found that my quiet demonstrations of love and care sometimes help people open up and become more receptive to what I think.
- ___ 25. A motto that would fit me is: "Make a difference or a mess, but *do* something."
- ___ 26. Often when listening to teachers or TV commentators, I mentally (or even verbally) argue with their positions and logic.
- ___ 27. People seem interested in hearing stories about things that have happened in my life.
- ___ 28. I enjoy long talks with friends, and it doesn't matter much where we are or where we're going.
- ___ 29. I am always looking for a match between the needs and interests of my friends and various books, classes, and programs that they would enjoy or benefit from.
- ___ 30. I think the world would be a better place if people would talk less and take more action on behalf of their friends and neighbors.
- ___ 31. I sometimes get in trouble for lacking gentleness and sensitivity in the way I interact with others.
- ___ 32. I like to get at the deeper reasons for opinions that people hold.

- ___ 33. I am still amazed at how God has worked in my life and I would like others to know about it.
- ___ 34. People generally consider me to be an interactive, sensitive, and caring kind of person.
- ___ 35. A highlight of my week is when I can take a guest with me to a helpful learning event, including church.
- ___ 36. I tend to be more practical and action-oriented than philosophical and idea-oriented.

	Direct	Intellectual	Testimonial	Interpersonal	Invitational	Serving
	#1 ___	#2 ___	#3 ___	#4 ___	#5 ___	#6 ___
	#7 ___	#8 ___	#9 ___	#10 ___	#11 ___	#12 ___
	#13 ___	#14 ___	#15 ___	#16 ___	#17 ___	#18 ___
	#19 ___	#20 ___	#21 ___	#22 ___	#23 ___	#24 ___
	#25 ___	#26 ___	#27 ___	#28 ___	#29 ___	#30 ___
	#31 ___	#32 ___	#33 ___	#34 ___	#35 ___	#36 ___
TOTALS						