

## **Being Yourself and Impacting Others**

1. God loves diversity and has given us all different personalities.  
God can reach people through the uniqueness of our personalities.

### **2. The Styles Questionnaire** (see attachment)

*5 – That's totally me*

*4 – Pretty much like*

*3 – Somewhat like me*

*2 – A little like me*

*1 – That's not me at all*

### **3. Six Styles of Evangelism**

#### **A. The Direct Style**

- Biblical example: \_\_\_\_\_ in Acts 2
- Characteristics:
  - Confident
  - Assertive
  - To-the-Point

#### **B. The Intellectual Style**

- Biblical example: \_\_\_\_\_ in Acts 17
- Characteristics:
  - Inquisitive
  - Analytical
  - Logical

#### **C. The Testimonial Style**

- Biblical example: The \_\_\_\_\_ in John 9
- Characteristics:
  - clear communicators
  - compelling storytellers
  - Good listeners

#### **D. The Interpersonal Style**

- Biblical example \_\_\_\_\_ in Luke 5:29
- Characteristics:
  - Relationship Warmth
  - Conversational
  - Friendship – Oriented

#### **E. The Invitational Style**

- Biblical example: The \_\_\_\_\_ in John 4
- Characteristics:
  - Hospitality
  - Relational
  - Persuasive

#### **F. The Serving Style**

- Biblical example: \_\_\_\_\_ in Acts 9
- Characteristics:
  - Other-centered
  - Works behind the scenes
  - Patient

# Styles Questionnaire

(Enter #1 - 5, low to high, based on how strongly it applies to you)

- \_\_\_ 1. In conversations, I like to approach topics directly, without much small talk or "beating around the bush."
- \_\_\_ 2. I have a hard time getting out of a bookstore without buying a bunch of new books that will help me understand what people are thinking.
- \_\_\_ 3. I often speak out of my personal background or experience in order to illustrate a point I am trying to make.
- \_\_\_ 4. I am a "people-person" who places a high value on friendship.
- \_\_\_ 5. I enjoy adding or including new people in activities I'm involved in.
- \_\_\_ 6. I see needs in people's lives that others often overlook.
- \_\_\_ 7. I don't shy away from challenging someone when it seems necessary.
- \_\_\_ 8. I tend to be analytical and logical.
- \_\_\_ 9. I often identify with others by using phrases like, "I used to think that, too," or "I once felt the way you do."
- \_\_\_ 10. People have commented about my ability for developing deep friendships.
- \_\_\_ 11. To be honest, I often watch for situations in which someone "better qualified" can explain concepts to my friends.
- \_\_\_ 12. I find fulfillment in helping others, often in behind-the-scenes ways.
- \_\_\_ 13. I do not have a problem confronting my friends with the truth even if it strains the relationship.
- \_\_\_ 14. In conversations, I naturally key in on questions that are holding up a person's understanding or progress.
- \_\_\_ 15. When I talk around the locker room or the drinking fountain, people really listen.
- \_\_\_ 16. I would rather delve into personal life issues than abstract theoretical ideas.
- \_\_\_ 17. It is not unusual for me to attend special events or concerts and bring along a carful of friends.
- \_\_\_ 18. I would rather show love through actions than through words.
- \_\_\_ 19. I think the world would be a lot better place if people would stop being so sensitive about everything and just speak the truth!
- \_\_\_ 20. I enjoy discussions and debates on difficult questions.
- \_\_\_ 21. I intentionally share my mistakes and struggles with others when it will help them consider solutions that could help them.
- \_\_\_ 22. I prefer discussing a person's life before getting into the details of their beliefs and opinions.

# Styles Questionnaire (con't) (Transfer each number to the table below and total. The column with the highest total is your personality style)

- \_\_\_ 23. I tend to watch for worthwhile events to bring people to (such as enriching seminars, retreats, classes, or church services).
- \_\_\_ 24. I have found that my quiet demonstrations of love and care sometimes help people open up and become more receptive to what I think.
- \_\_\_ 25. A motto that would fit me is: "Make a difference or a mess, but *do* something."
- \_\_\_ 26. Often when listening to teachers or TV commentators, I mentally (or even verbally) argue with their positions and logic.
- \_\_\_ 27. People seem interested in hearing stories about things that have happened in my life.
- \_\_\_ 28. I enjoy long talks with friends, and it doesn't matter much where we are or where we're going.
- \_\_\_ 29. I am always looking for a match between the needs and interests of my friends and various books, classes, and programs that they would enjoy or benefit from.
- \_\_\_ 30. I think the world would be a better place if people would talk less and take more action on behalf of their friends and neighbors.
- \_\_\_ 31. I sometimes get in trouble for lacking gentleness and sensitivity in the way I interact with others.
- \_\_\_ 32. I like to get at the deeper reasons for opinions that people hold.

- \_\_\_ 33. I am still amazed at how God has worked in my life and I would like others to know about it.
- \_\_\_ 34. People generally consider me to be an interactive, sensitive, and caring kind of person.
- \_\_\_ 35. A highlight of my week is when I can take a guest with me to a helpful learning event, including church.
- \_\_\_ 36. I tend to be more practical and action-oriented than philosophical and idea-oriented.

Direct	Intellectual	Testimonial	Interpersonal	Invitational	Serving	
	#1 _____	#2 _____	#3 _____	#4 _____	#5 _____	#6 _____
	#7 _____	#8 _____	#9 _____	#10 _____	#11 _____	#12 _____
	#13 _____	#14 _____	#15 _____	#16 _____	#17 _____	#18 _____
	#19 _____	#20 _____	#21 _____	#22 _____	#23 _____	#24 _____
	#25 _____	#26 _____	#27 _____	#28 _____	#29 _____	#30 _____
	#31 _____	#32 _____	#33 _____	#34 _____	#35 _____	#36 _____
TOTALS						